Leading Change from Not Knowing
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The process of leading change is a process of continuous inquiry and learning. Being in a state of ‘don’t know’ mind, the empty bowl of consciousness, and asking useful questions from that spaciousness, opens the door to that learning and keeps it flowing. Here are some useful questions to be asking as an agent of change:

1. **What do you believe?** **Assumptions.**
   Assumptions drive structure, norms, and actions. Surface your own assumptions about change; about the system. Help the system surface its worldview/mental models. This the highest, most effective leverage point for change, because our assumptions are causal; they are the foundation for all that we do.

2. **What is the ideal?** **Imagination.**
   Because energy follows thought, if we can see it, we can be it. Let yourself dream the impossible dream, and engage all your faculties of conceptualizing, imagining, and visualizing the ideal. Then surrender to trust that this is already true, though perhaps not in the exact way or time you imagine it.

3. **What do you want?** **Intention.**
   Again because energy follows thought, where you put your attention and intention resonates through the field and acts as an attractor. Be clear with your intention, and affirm it often. Then stand back and watch it manifest, again not necessarily the way you pictured it.

4. **How are we connected?** **Relationships.**
   Remember oneness, wholeness, and interconnectedness. We are all in relationship all the time. By seeking out the points of relationship, you discover points of change. There is always room for improving relationships.

5. **What do you want to know?** **Inquiry.**
   Asking, seeking, exploring, discovering, wondering – the process of inquiry opens the doors to knowledge and wisdom, and leads to appropriate action.

6. **What will you do?** **Action.**
   Fed by all five of the questions above, you can determine and implement appropriate action steps.

7. **What are you learning?** **Feedback.**
   As you act, the system is constantly providing feedback. By exploring that feedback, you can refine your assumptions, your imagination, your intention, your relationships, your inquiry, and your action.